For Professional Client and Institutional Investor Use Only

Macro Insight 'Fortress' emerging markets

The COVID-19 pandemic has presented a unique test for emerging market (EM) economies, which are a highly varied group The COVID-19 pandemic has presented a unique test for emerging market (EM) economies. Some have withstood the challenge considerably better than others. This reflects the fact that they are a highly varied group. The industrial north Asian tigers of South Korea and Taiwan have little in common with the commodity exporters of Latin America. It is in this diversity that we see scope for ongoing divergence in EM performance as the crisis progresses.

Not all EMs are equal

Figure 1: Our 'fortress ranking' framework

In order to assess which countries are potentially better positioned to meet the test of COVID-19, we look through various lenses. These include a country's healthcare response, growth resiliency, external dependence, and capacity for economic policy support.

We have combined these five factors into a blended average to produce a 'fortress rank' (Figure 1). Notably, this shows North Asian economies such as Taiwan, Korea and mainland China at the top and a broad range of Latin American and non-Asian economies including Mexico and South Africa towards the bottom.

We have developed a 'fortress' rank to assess which EMs are better positioned

Grow th External Internal External Fortress Economy Healthcare Resilience Dependence Policy Flex Policy Flex Rank Taiw an Korea Mainland China Russia India Peru Argentina Thailand Indonesia Turkey Chile Brazil Colombia Malaysia Poland Philippines Mexico South Africa

Our views

We think mainland China and industrialised Asian economies (Korea, Taiwan) are best positioned for recovery from the COVID-19 shock

This supports our strategic preference for Asia ex. Japan equities over other parts of EM



Source: HSBC Global Asset Management, as at 9 June 2020. Any views expressed were held at the time of preparation and are subject to change without notice.

With regard to the specific challenge posed by COVID-19, the **healthcare** response is a key factor in our framework. For example, widespread testing in Korea and Taiwan has contributed to a flattening of the virus case count (Figure 2) and the more rapid lifting of economically damaging lockdown measures.

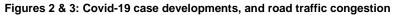
This measure also incorporates the availability of hospital beds per capita. Again, North Asian countries score well here, whereas countries in Latin America, and India, show a poor availability of medical resources to deal with the crisis.

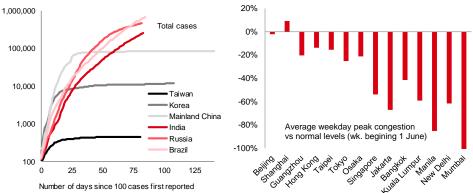
With this in mind, it is little surprise that countries in North Asia have shown reasonable **growth resilience** this year, with downgrades to their 2020 growth projections of around 1-4%. Figure 3 shows a clear 'back to work' dynamic taking place in various Chinese cities and in Taiwan's capital, Taipei.

Mainland China, Taiwan and Korea got on top of the virus quickly, allowing swifter easing of lockdown measures. This is reflected in road traffic indicators This compares favourably to various countries in Southeast Asia and Latin America which have seen larger downward revisions in the mid-to-high single digits.

Growth resilience can also be determined by a country's **external dependence**. In this sense, we think EM economies are vulnerable if they have a heavy dependency on oil and commodity exports (Russia), on trade in goods (Malaysia), or on remittances from abroad (Mexico).

Finally, **policy flexibility** offers an important remedy, and is typically determined by a combination of factors, both **internal** (fiscal and monetary policy) and **external** (trade balances and foreign currency reserves). Here too we find advantages for North Asia, and is reflected in Korea's government announcing support measures worth over 10% of GDP.





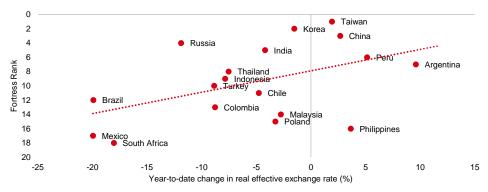
Countries with higher fortress rankings have seen relatively stronger asset performance, but there are some exceptions Source: European Centre for Disease Prevention and Control, Bloomberg, HSBC Global Asset Management as at 9 June 2020. Any views expressed were held at the time of preparation and are subject to change without notice.

What does this mean for valuations?

In Figure 4 we compare each country's fortress rank with year-to-date (to end-April) changes in its real effective exchange rate (a broad measure of a currency's value). This way we can understand if valuations adjusted according to underlying fundamentals as we assess them.

This analysis confirms that countries with higher fortress rankings broadly saw relatively stronger real exchange rate performance. However, there are notable exceptions, with valuations in Brazil and Russia arguably moving too low. This may be because of significant commodity price weakness and high case numbers in both countries (Figure 2 again).

Figure 4: Real exchange rate developments across EM economies



Source: Bank for International Settlements, HSBC Global Asset Management. Year-to-date period up to the end-April. Any views expressed were held at the time of preparation and are subject to change without notice.

Investment implications

Our 'fortress' methodology shows that the bright spot within EM is mainland China and industrialised Asia (especially Korea and Taiwan). In our view, this set of countries is well placed to benefit from a growth recovery in mainland China supported by strong policy action.

Therefore, we maintain our strategic preference for Asia ex. Japan equities over other parts of EM, and believe an overweight view on Asian high yield corporate bonds also makes sense. Our analysis also makes the case that currencies in mainland China, Korea, and Taiwan deserve to be stronger.

Meanwhile, although more vulnerable parts of EM - as highlighted in our framework - saw sharp selloffs earlier this year (Brazil, South Africa, Mexico), a recent recovery in these countries suggests that cheap valuations offer some 'fortress-like' protection to assets.

We have a strategic preference for Asia ex. Japan equities given good prospects for mainland China, Korea, and Taiwan

Being selective within EM assets is key

Alfred Hong, Zac Tate, and Hussain Mehdi, Global Investment Strategy Team

For Professional Clients and intermediaries within countries and territories set out below; and for Institutional Investors and Financial Advisors in Canada and the US. This document should not be distributed to or relied upon by Retail clients/investors.

The value of investments and the income from them can go down as well as up and investors may not get back the amount originally invested. The capital invested in the fund can increase or decrease and is not guaranteed. The performance figures contained in this document relate to past performance, which should not be seen as an indication of future returns. Future returns will depend, inter alia, on market conditions, fund manager's skill, fund risk level and fees. Where overseas investments are held the rate of currency exchange may cause the value of such investments to go down as well as up. Investments in emerging markets are by their nature higher risk and potentially more volatile than those inherent in some established markets. Economies in Emerging Markets generally are heavily dependent upon international trade and, accordingly, have been and may continue to be affected adversely by trade barriers, exchange controls, managed adjustments in relative currency values and other protectionist measures imposed or negotiated by the countries and territories with which they trade. These economies also have been and may continue to be affected adversely by economic conditions in the countries and territories in which they trade. Mutual fund investments are subject to market risks, read all scheme related documents carefully

The contents of this document may not be reproduced or further distributed to any person or entity, whether in whole or in part, for any purpose. All non-authorised reproduction or use of this document will be the responsibility of the user and may lead to legal proceedings. The material contained in this document is for general information purposes only and does not constitute advice or a recommendation to buy or sell investments. Some of the statements contained in this document may be considered forward looking statements which provide current expectations or forecasts of future events. Such forward looking statements are not guarantees of future performance or events and involve risks and uncertainties Actual results may differ materially from those described in such forward-looking statements as a result of various factors. We do not undertake any obligation to update the forwardlooking statements contained herein, or to update the reasons why actual results could differ from those projected in the forward-looking statements. This document has no contractual value and is not by any means intended as a solicitation, nor a recommendation for the purchase or sale of any financial instrument in any jurisdiction in which such an offer is not lawful. The views and opinions expressed herein are those of HSBC Global Asset Management at the time of preparation, and are subject to change at any time. These views may not necessarily indicate current portfolios' composition. Individual portfolios managed by HSBC Global Asset Management primarily reflect individual clients' objectives, risk preferences, time horizon, and market liquidity. Foreign and emerging markets. Investments in foreign markets involve risks such as currency rate fluctuations, potential differences in accounting and taxation policies, as well as possible political, economic, and market risks. These risks are heightened for investments in emerging markets which are also subject to greater illiquidity and volatility than developed foreign markets. This commentary is for information purposes only. It is a marketing communication and does not constitute investment advice or a recommendation to any reader of this content to buy or sell investments nor should it be regarded as investment research. It has not been prepared in accordance with legal requirements designed to promote the independence of investment research and is not subject to any prohibition on dealing ahead of its dissemination.

All data from HSBC Global Asset Management unless otherwise specified. Any third party information has been obtained from sources we believe to be reliable, but which we have not independently verified.

HSBC Global Asset Management is a group of companies in many countries and territories throughout the world that are engaged in investment advisory and fund management activities, which are ultimately owned by HSBC Holdings Plc. (HSBC Group). HSBC Global Asset Management is the brand name for the asset management business of HSBC Group. The above communication is distributed by the following entities:

- In Argentina by HSBC Global Asset Management Argentina S.A., Sociedad Gerente de Fondos Comunes de Inversión, Agente de administración de productos de inversión colectiva de FCI Nº1;
- In Australia, this document is issued by HSBC Bank Australia Limited ABN 48 006 434 162, AFSL 232595, for HSBC Global Asset Management (Hong Kong) Limited ARBN 132 834 149 and HSBC Global Asset Management (UK) Limited ARBN 633 929 718. This document is for institutional investors only, and is not available for distribution to retail clients (as defined under the Corporations Act). HSBC Global Asset Management (Hong Kong) Limited and HSBC Global Asset Management (UK) Limited are exempt from the requirement to hold an Australian financial services license under the Corporations Act in respect of the financial services they provide. HSBC Global Asset Management (Hong Kong) Limited is regulated by the Securities and Futures Commission of Hong Kong under the Hong Kong laws, which differ from Australian laws. HSBC Global Asset Management (Hang Management (UK) Limited is regulated by the Financial Conduct Authority of the United Kingdom and, for the avoidance of doubt, includes the Financial Services Authority of the United Kingdom as it was previously known before 1 April 2013, under the laws of the United Kingdom, which differ from Australian laws; in Bermuda by HSBC Global Asset Management (Bermuda) Limited, of 37 Front Street, Hamilton, Bermuda which is licensed to conduct investment business by the Bermuda
- Monetary Authority; in Canada by HSBC Global Asset Management (Canada) Limited which provides its services as a dealer in all provinces of Canada except Prince Edward Island and also In Canada by HSBC Global Asset Management (Canada) Limited which provides its services as an advisor in all provinces of Canada except Prince provides services in Northwest Territories. HSBC Global Asset Management (Canada) Limited provides its services as an advisor in all provinces of Canada except Prince Edward Island;
- in Chile: Operations by HSBC's headquarters or other offices of this bank located abroad are not subject to Chilean inspections or regulations and are not covered by warranty of the Chilean state. Further information may be obtained about the state guarantee to deposits at your bank or on www.sbif.cl;
- in Colombia: HSBC Bank USA NA has an authorized representative by the Superintendencia Financiera de Colombia (SFC) whereby its activities conform to the General Legal Financial System. SFC has not reviewed the information provided to the investor. This document is for the exclusive use of institutional investors in Colombia and is not for public distribution;
- (no. GP99026) and through the Stockholm branch of HSBC Global Asset Management (France), a Portfolio Management Company authorised by the French regulatory authority AMF (no. GP99026) and through the Stockholm branch of HSBC Global Asset Management (France), regulated by the Swedish Financial Supervisory Authority (Finansinspektionen);
- in France, Belgium, Netherlands, Luxembourg, Portugal, Greece by HSBC Global Asset Management (France), a Portfolio Management Company authorised by the French regulatory authority AMF (no. GP99026);
- in Germany by HSBC Global Asset Management (Deutschland) GmbH which is regulated by BaFin (German clients) respective by the Austrian Financial Market Supervision FMA (Austrian clients)
- in Hong Kong by HSBC Global Asset Management (Hong Kong) Limited, which is regulated by the Securities and Futures Commission; in India by HSBC Asset Management (India) Pvt Ltd. which is regulated by the Securities and Exchange Board of India;

- In Israel, HSBC Bank plc (Israel Branch) is regulated by the Bank of Israel. This document is only directed in Israel to qualified investors (under the Investment advice, Investment marketing and Investment portfolio management law-1995) of the Israeli Branch of HBEU for their own use only and is not intended for distribution; in Italy and Spain by HSBC Global Asset Management (France), a Portfolio Management Company authorised by the French regulatory authority AMF (no. GP99026) and
- through the Italian and Spanish branches of HSBC Global Asset Management (France), regulated respectively by Banca d'Italia and Commissione Nazionale per le Società e la Borsa (Consob) in Italy, and the Comisión Nacional del Mercado de Valores (CNMV) in Spain; in Mexico by HSBC Global Asset Management (Mexico), SA de CV, Sociedad Operadora de Fondos de Inversión, Grupo Financiero HSBC which is regulated by Comisión
- Nacional Bancaria y de Valores; in the United Arab Emirates, Qatar, Bahrain & Kuwait by HSBC Bank Middle East Limited which are regulated by relevant local Central Banks for the purpose of this promotion and lead regulated by the Dubai Financial Services Authority.
- in Oman by HSBC Bank Oman S.A.O.G regulated by Central Bank of Oman and Capital Market Authority of Oman;
- in Peru: HSBC Bank USA NA has an authorized representative by the Superintendencia de Banca y Seguros in Perú whereby its activities conform to the General Legal Financial System Law No. 26702. Funds have not been registered before the Superintendencia del Mercado de Valores (SMV) and are being placed by means of a private offer. SMV has not reviewed the information provided to the investor. This document is for the exclusive use of institutional investors in Perú and is not for public distribution;
- in Singapore by HSBC Global Asset Management (Singapore) Limited, which is regulated by the Monetary Authority of Singapore; in Switzerland by HSBC Global Asset Management (Switzerland) AG whose activities are regulated in Switzerland and which activities are, where applicable, duly authorised by the Swiss Financial Market Supervisory Authority. Intended exclusively towards qualified investors in the meaning of Art. 10 para 3, 3bis and 3ter of the Federal Collective Investment Schemes Act (CISA):
- in Taiwan by HSBC Global Asset Management (Taiwan) Limited which is regulated by the Financial Supervisory Commission R.O.C. (Taiwan);
- in the UK by HSBC Global Asset Management (UK) Limited, which is authorised and regulated by the Financial Conduct Authority; and in the US by HSBC Global Asset Management (UK) Limited, which is an investment adviser registered with the US Securities and Exchange Commission.

NOT FDIC INSURED ♦ NO BANK GUARANTEE ♦ MAY LOSE VALUE

Copyright © HSBC Global Asset Management Limited 2020. All rights reserved. No part of this publication may be reproduced, stored in a retrieval system, or transmitted, on any form or by any means, electronic, mechanical, photocopying, recording, or otherwise, without the prior written permission of HSBC Global Asset Management Limited. ED 1900. Exp 11.12.2020.